



William R. Denny

Vendor Supply Chain Attacks: Practical Guidance to Manage Legal and Business Risks

Following devastating supply chain attacks through IT providers SolarWinds, Microsoft, Kaseya and others, companies and their regulators are turning a sharp focus on vendor cyber risk. Vendor vetting is more important than ever. Contractual Terms matter. Understand what data is collected and with whom shared. Ongoing due diligence is critical. Beware of fourth-party risk. This presentation will provide practical guidance on what companies should be doing now.

Biography

Mr. Denny is a partner at Potter Anderson & Corroon LLP in Wilmington, Delaware, where he leads the practice area of cybersecurity, data privacy and information governance. Bill is a Certified Information Privacy Professional (CIPP/US) and a Certified Information Privacy Manager (CIPM) through the International Association of Privacy Professionals (IAPP). He has represented public and privately held companies and government entities in a wide range of technology transactions, including negotiating complex cloud services agreements, software and IT infrastructure development, maintenance and support agreements, long-term materials supply agreements, outsourcing agreements, transition and site services agreements, technology licensing agreements, sales of internet domain names, and website terms of use and privacy policies. Clients include major corporations in the industrial, chemical, medical and technology sectors, as well as technology and information systems service providers and developers.

Bill has litigated disputes over the interpretation and enforcement of many types of technology contracts, general commercial contracts and liability insurance policies. He has tried jury and non-jury cases in federal and state trial and appellate courts, before arbitration panels, and by use of other alternative dispute resolution techniques. Bill took a leading role in drafting and negotiating Delaware's amendment to its computer security breach law, 6 Del. C. §§ 12B-100 et seq., which was enacted in June 2017 and came into force in April 2018.

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